

Laura Dekker World Sailing Foundation

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Making dreams come true

We believe that all young people, regardless of circumstance or ability should have the opportunity to realise their true potential – Sail training provides a fun, unique and very effective way of helping them reach their full potential, making a positive contribution to their community and to society in general.

Our mission is to inspire young people from 9-17 years old through the challenge of sailing & land based adventures while the ship is in harbour. A range of longer ocean voyages and shorter coastal trips aboard our sturdy training vessel will provide a uniquely powerful and extremely effective environment for the personal development of young people from all backgrounds.

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I. The founders

Captain Laura Dekker



Born in Whangarei, New Zealand on the 20th of September 1995 - **Nationality:** New Zealand and Dutch **Languages:** English, Dutch & German

I was first introduced to this wonderful and crazy planet in 1995, born in New Zealand during a seven year circumnavigation of my parents. My love for the ocean was instant and only grew over time. Having lived in a house for only one year of my life, the ocean naturally feels like my home. When I was 6 years old my parents divorced and I decided to stay with my dad who had started building a 70ft Norwegian Fishing cutter on his own - from scratch. I helped him often and got inspired to build my first little sailing raft at age 6 - from then on I was hooked. Soon I was racing my own Optimist and later a Mirror on the Dutch rivers where we were living. By the time I was 10 I had managed to convince a friend of my father to let me fix and use his old Hurley 700 (a 7 meter seaworthy sailboat). The following summer I sailed this boat solo around Holland and the Wadden Islands for seven weeks. I loved to sail alone, well almost alone... my dog Spot was with me wherever I went, whether it was on the water or on land :)

Since the age of 8 I had done various jobs like cleaning shops, street-performing on a unicycle, delivering newspapers - and saving every cent so I could eventually buy my own yacht. This happened at age 11 - I bought my own Hurley 700 and then spend all my free time maintaining and sailing this boat. By the time I was 13, I sailed alone to England. It was then that I wondered why I should wait any longer to fulfil my dream of sailing around the world. After all I had a seaworthy boat, some money saved up and enough skills to navigate my boat to anywhere I wanted. So I figured I could sail up and down to England a 100 times or put these distances all behind each other and I'd be in southern Europe already. I felt like I needed to do this! I was well prepared and felt ready to take on the challenge. However the Dutch childcare and government thought differently about my plans and tried to stop me by starting a series of court cases, which eventually took over 10 months! Eight court cases later the judges gave responsibility over me back to my parents, who then allowed me to leave on my trip.

Aged 14 I set off on the biggest journey of my life onboard a 12 meter, bright red Ketch called Guppy. I was 16 years old when I arrived back in the Caribbean, successfully finishing my solo circumnavigation of the world, which made me the youngest to ever do so.

By now I've sailed more than 50,000 NM, still counting. I am a motivational speaker, author, world traveller, professional yacht skipper and still chasing my dreams :)

This trip that I undertook as a teenager gave me the building blocks that I needed in life. My dad and the ocean are the best teachers I ever had. On the ocean I learned to stop fighting against everything: Life isn't always fair and neither are the waves and the wind always doing what I want them to. So I learned to make the best of it and accept the situation as it is, to be happy with what I have at the moment and to respect and appreciate my surroundings. The ocean also taught me the extreme fulfilment one can get from fighting through hard times and coming out stronger on the other end. I gained more self confidence. I learned a lot about myself. And had time to think, without the distractions from the mainland. These are just some of the wonderful gifts the ocean and the people I met along the way have given me.

It's been wonderful giving presentations and sharing some of these gifts that I received with others, but while I did some work with High School students in the outdoor sections I often found myself wishing I could just take them out to sea for a while so they can learn these valuable lessons that I learned.

It's such a joy to teach and see people learn, I wish with all my heart that I can find some willing sponsors to help me set up this program so I can make it my mission to share my joy and life lessons, showing the coming generation what this world has to offer and how they can make the best out of it.

2. Vision, mission and strategy

If it doesn't challenge you, it won't change you.

Our vision is to take groups of young people, 9-17 years old from a diverse range of backgrounds onboard our awesome purpose build ship. Through the challenge of sailing & land based adventures they will gain lots of life skills and discover new horizons. A range of longer ocean voyages and shorter coastal trips aboard our purpose build sturdy training vessel will provide a uniquely powerful and extremely effective environment for the personal development of young people from all walks of life.

Our Mission

- These are some of the core skills we will teach, but there will be many more - which are briefly mentioned under Education Goals.

Modern technology

We want to help them understand that we can be more independent than what we often think. The brand of our clothes, the latest phone, computer game or whether we act cool and up to date are things we do NOT depend on to have a place in this world! We can live independently of that kind of pressure. We're not against social media, smart phones and internet, and don't intent to teach that phones and internet are bad, we simply want to show how to actually live with them in a healthy way. In fact they can be very useful, but even though a three year old can understand how to work a smartphone, it seems that most of our society hasn't learned how to keep modern technology from hacking our brains.

Onboard they will see it's possible to live without this technology and how many doors this opens, it will give them the opportunity to learn how to use modern technology as a helpful tool rather than a necessity.

Personal boundaries

We also believe kids have many more abilities then we often think yet don't use them because they hear the words "You're too young for that!" or "You can't do that!" too often. Laura knows all about this. Only the challenge will show, whether one is capable or not, and often it's just a matter of practice and exercise. There's a lot more independent capability in young ones, than many have found out!

We will give them the opportunity to learn about their personal abilities and boundaries while still in a protected environment.

Teamwork

Being able to have a good relationship and communicate well to people around one self is very important. Having a self centred attitude is destructive - because we de-

pend on each other even more than we depend on nature - people and nature are our primary environment. So to act respectfully with each other and work/live together as harmonically as possible is of great value for a long, happy and healthy life.

We believe sailing is a great way to learn and the ocean is a master teacher when respected and understood. The unpredictable nature of sailing presents real and honest physical, mental and emotional challenges. It is a genuinely life changing experience with many unique learning experiences.

Strategy

Doubt kills more dreams than failure ever will

I sailed around the world alone, but without the endless hours of work my dad, family, friends & sponsors put in I could have never done it.

And so I see this project also, I believe we can run a successful Trust benefiting the youth of today greatly. But we will need some help to get it started.

Getting the build of the ship financed and started is priority number one - this is the one big thing we cannot do ourselves financially and time-wise.

The writing in green indicates the things that have been successfully ticked off.

- Research market & whether the project has a chance of survival with all the cost involved in setting it up and running the programs.
- Set up trust & website (website is currently under construction)
- Find Naval Architect for calculations on design of the ship so costs can be determined.
- Find yard to build ship (there's a few options we're looking at)
- Raise the money - Find Sponsors, start fundraisers, get word out into the world via presentations social media, interviews.
- Build Ship

- We will start running the program on weekends, and school holidays - targeting the summer holidays for longer trips. However the ultimate goal will be to offer schooling onboard so students can join the ship for as long as wished for without missing out on their normal education.

Of course there are a million and one other little steps involved in this project, but these are the main lines.

Program & Sailing area

Groups will vary between youth from 9-13yo to 13 -17yo from a diverse range of backgrounds. Except for day trips there will be no more than 12 students onboard at the time.

There will be different legs to a journey on which they can join or they may join for the full length of the journey.

Groups 9-13yo will be joining on the shorter voyages, like weekends, and 1 or 2 week trips whereas the older group can sign up for the long voyages, 6months total with schooling provided onboard,

While sailing the focus shall lay primarily on building life skills and character that can be learned through sailing. They will be involved in all aspects of the trip - preparation, cooking, maintenance, navigation, watches, sails, provisioning etc. Through the trip we wish to achieve some core life skills, like team work, responsibility, self confidence, determination, discipline, become aware of our environment & experience the pleasure of simplicity (how less can be more)

Of course they will also learn about life at sea (i.e. sail handling, ropes, navigation (celestial and modern), understanding the weather, maintenance (rope work, woodwork, engine...))

However our main focus is building confidence, determination, team work and responsibility as these are very important things in life.

The ship would make port several times along the journey. Explorations ashore may involve activities like hiking, camping, outdoor survival skills, cultural insight, educational (museums,...) and other activities depending on the possibilities at each port.

Sailing area

The sailing area is completely open and only limited to our oceans. There is a couple of good routes to consider though which include:

European route: Starting in southern Europe making way north towards Norway, (optional Denmark and Sweden) then over to the Shetland Islands before heading down south along the coast of England towards the Netherlands.

This route is good for students wanting to join on short trips as most places will be well accessible and within Europe, making travel to and from the ship easy.



Atlantic route: Starts in Southern Europe, towards Canary Islands - Cape Verde Islands - Atlantic crossing towards southern Caribbean, then heading up north along the islands before crossing Atlantic again stopping at the Azores before finishing back in Southern Europe.

This route will be reserved for 13-17 year olds and can only be joined as a full journey as the possibilities of leaving and coming of students along this route is more complicated - of course schooling being provided on this trip is a must.

It's a great route as we follow the trade winds in the Atlantic and discover places all very different from each other. The two long stretches across the Atlantic will provide for a great opportunity to test, determination and team-work.

Both routes will take about 6 months from start to end.



3. Education Goals

What we aim to give the students that sail with us.

- Build self confidence
- Respect for others, realise everyone is different and that's ok.
- Experiencing the need for teamwork and a good work ethic
- A sense of community
- Learn how to use modern technology in a sensible way, as a helpful tool rather than a necessity.
- Developing problem solving and leadership skills
- Take responsibility for their own actions and decisions
- Developing social and life skills
- Learn about our environment and how to take care of it.
- Learning sailing and navigation skills
- Encouragement to lifelong learning
- Experience the pleasure of simplicity (how less can be more)
- How to achieve their own dreams & goals.

The Trust is committed to providing opportunities for young people regardless of circumstance or ability.

Programs we intent to run

* Europe Tour - The ship will make a big Europe roundtrip for 4 months - going along the coast, it will be possible to join for any amount of time for any part of the voyage.

* Europe - Caribbean roundtrip, 6month voyage with schooling provided onboard, students between 13 and 17 years old.

* Fundraiser sailing trips - Sailing classes and short adventure trips for anyone 18 and above. These will be held in between trips while on the 4month tour in Europe. And just before and after the maintenance period while preparing for the next big voyages.

4. The Ship

We began searching for a ship last year, asking around and searching the entire internet for a suitable vessel.

There is many suitable ships out there, we've looked at a couple of possible candidates which led us all over the world. However, unsuccessful.. Many are old, build in steel or wood and even though we can fix them they will cost lots in maintenance to keep them afloat afterwards. (We even poked a hole in one boat just tapping around on some rust.. Oops)

We want to keep the program as affordable as possible, and therefore it is important that the ship is as maintenance free as possible.

We did also find some well maintained boats, but then they weren't suitable. Most of them were made as luxury yachts which is not really what we're looking for when sailing with youth. We looked at a beautiful boat in Croatia and came along for a week as crew on one of its charters, but realised quickly she was unpractical for long voyages and too much work to transfer from a luxury yacht into a practical moving school.

The more we searched and spent time on Ships we realised the enormous amount of time and money needing to be invested in any of these boats in order to make them suitable - on top of that stayed the ongoing maintenance costs of an older vessel, especially when built in wood or steel.

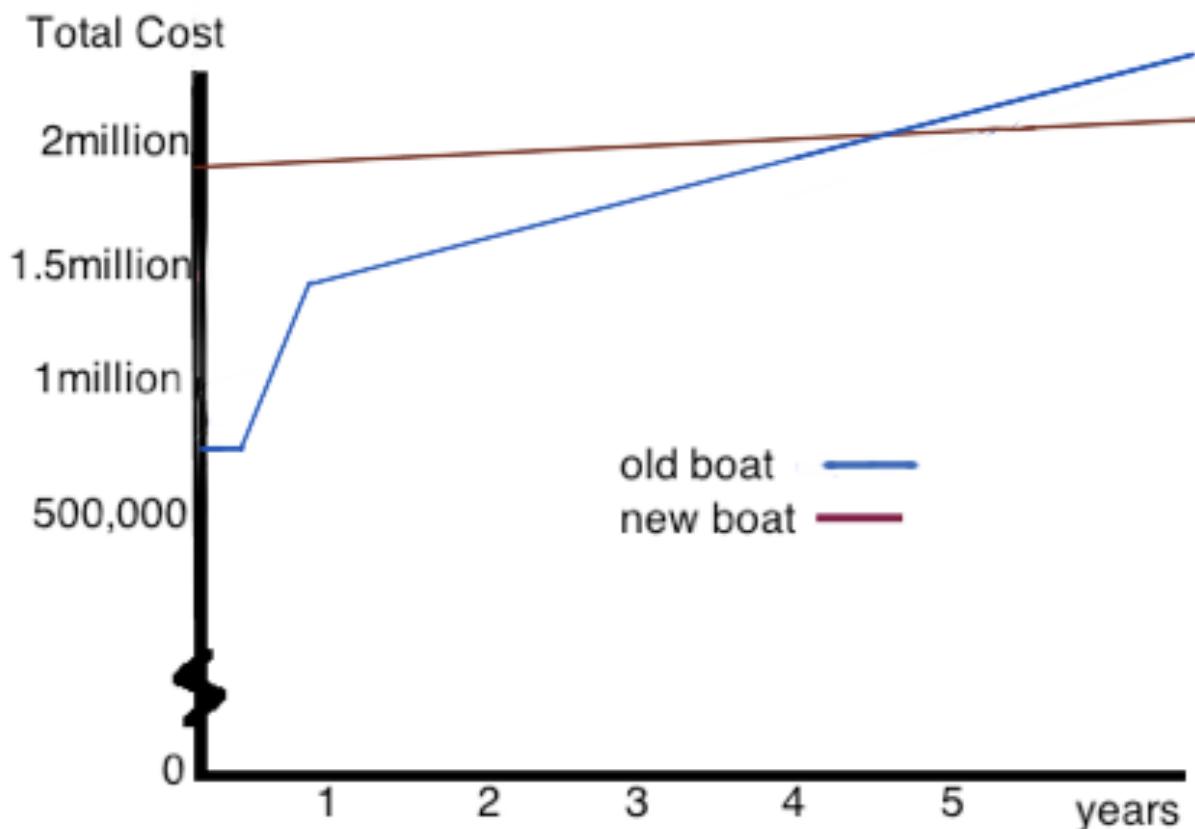
A polyester boat would be ideal but one in the size range we are looking at would cost more than when we would have our ideal boat built..

We calculated and puzzled and searched the internet for months and months to find the right boat, it would cost right into the million to get these boats ready.

However after looking at so many boats and thinking about how to make them work, we did get an even better idea of what the ideal ship should ideally be like.

Eventually we came to the conclusion that it doesn't make much sense to buy an old boat - the cost for refit and upkeep would exceed the cost of a new build ship within 5 years.

Below is our estimated scale after months of research - Figures are in Euro.



With older boats not only the maintenance and refit should be taken into account but also **the safety**.

Even though older vessels can be very safe and seaworthy they still need to comply with the modern safety standards - which recently have been made much stricter. Therefore old ships are for sale relatively cheap but will need to be upgraded to the new standards. Things ships are being tested on include but are not limited to: structural strength, construction materials, stability, watertight bulkheads, water-tight integrity, hatches, port lights, windows, doors , Materials for valves and piping, Machinery, Electrical, General Systems, Damage survivability.

When we build a new boat all these things can be taken into account and build right to start with, ensuring for a safe vessel that will comply with the modern safety regulations and will for the years to come.

The way I look at it is that we have to build a new boat anyway, whether we completely rebuild an old boat or start from scratch on a new one, the amount of work and money doesn't seem to make much of a difference, but the end result does!

Old Boat VS New build boat Pro's and Cons:

Old Boat:

Cons:

- Needs complete rebuilding (mainly because of current safety standards) ends up costing the same if not more than New Build
- Will need more maintenance over time, therefore will already outrun total cost after 4-5 years.
- Very hard to find a GRP boat (which needs way less maintenance)

Pros:

- Program could start approximately 1/2 to 1 year earlier
- Don't need the entire amount of money at once but in stages - the end amount is still the same

New Boat:

Cons:

- Need big amount of funds to start with
- Could take a little longer until program is running because more funding is needed to start therefore will delay start of building.

Pros:

- Will be purposely designed and therefore perfectly suited for this goal.
- Much safer as the newest safety standards can all be integrated
- Can be made from almost maintenance free material like GRP
- Much lower maintenance cost over time

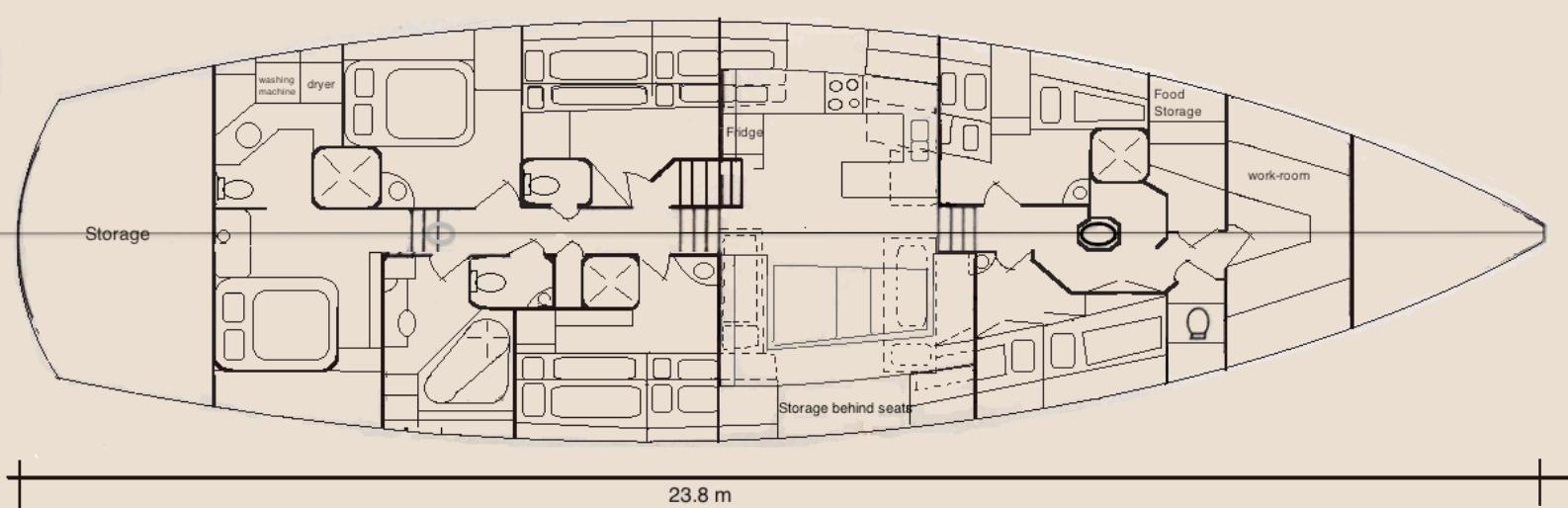
The ideal ship

She shouldn't be too big, a smaller ship means a smaller group of students. They will be a much closer group in the end than when there's 30 or 40 kids aboard, fights and splitting up in groups would be a real issue with such a number. However with a group of 12 students we believe the quality of life onboard and things learned will be much higher.

Another reason for choosing to stick with a ship length of 24 meters and 12 students is the regulations - With more students and a bigger ship, you get into the large vessel category, which means much more paperwork with many more costs. I personally think that a length of 30 meters would be better, but the extra gain in length doesn't outweigh the cost and hassle that comes with a ship of this size in paperwork and regulations.

So she will be:

- Around 24meters - build of GRP (fibreglass)
- A strong and seaworthy hull - preferably a heavy displacement long keel or semi long keel. She doesn't need to be super fast, more importantly she should behave well at sea. Not jumping around too much or rolling/leaning over heavily as we will mostly have people on board that are unfamiliar with the ocean. As an example we found the behaviour of the CT65 very nice while under sail.
- Lots of deck space for activities on deck while sailing - a high railing all around.
- Bowsprit , because a ship needs a bowsprit :) it's the best feeling in the world to stand there while sailing (especially if some dolphins are jumping under you ;)
- A roomy and clean engine room with good access for maintenance.
- Proper space to do maintenance, have tools and gear stored - enough room to teach kids some handy skills too.
- Lots of storage space :) After all the two Minicats also need to come, besides lots of other adventure equipment, spare parts, sails, books, hiking, climbing and good foul weather gear for everyone onboard.
- Big wheel house with a good view, so that kids can be inside in case of bad weather and still see the ocean to observe and feel its power and beauty. I want to try to avoid the "being stuck in a hole down below deck and getting smashed around" kind of feeling ;) So not too many walls and little rooms - lots of open and communal space
- Good size kitchen open to dining area so it's all a bit more of a social happening.
- Opening transom when at anchor, as a swimming platform and dock for dingy's and little sailboats.



23.8 m

5. The Market

I believe my personal experience will make a big difference, being a core example of fighting through and achieving goals besides learning life lessons and doing home schooling onboard will provide as an example of what's possible for the students.

After I realised there is a "want" from the public for this type of project I started to research and found that there are a few similar organisations running. I then got in touch with some of them to find out about how they are running and keeping running.

So.. if there's already some similar organisations why do we need another one?.

- Below I have listed "the others" only one of them is running an offshore program on which homeschooling is provided, others only sail with youth occasionally but mainly do charter trips, some are focused on the sail training rather than on finding life skills.

And the two that have the same focus as we do run only short trips of around 10 days.

Of course this is a great thing and still effective although I believe sailing for a longer period will have a much stronger outcome.

I believe 10 days doesn't provide enough time to go from the "this is new and fun" phase to the actual learning stage you will get into when you do something for a longer period and have to endure times that are a bit tougher.

Another big point I found out later is that, even though they have **enough applications** most of them are struggling to keep their vessels afloat, the reason?

They are all (except for one) traditional boats, beautiful, fun to sail together, cheap to buy.. But a horror to maintain + sucking up all of the income because of maintenance and upkeep.

The ship often seems to be the biggest struggle.

Through talking to some of these groups and researching what and how they do things I have learned a lot and come to the ideas for our organisation. Picking up the things I like and sharing mutual thoughts has been great. Seeing where they struggle and fail, has gotten me to think of a better and different way of doing things.

When I started to talk about this project to people I realised quickly that the interest is high - however not for kids only - Adults alike feel like they need a break from daily life and regain some valuable insights to life they may have lost along the track. Or to just simply be out of phone reach for a little while. Whatever the reason may be I have had many comments from Adults saying they would love to be able to go on trips like this as well. I think a range of Day/Weekend Sails focusing on team development or just for fun and some longer trips (one to two weeks) for the adventurers and peace seekers could work really well. The income generated from these trips can be used to fund the student program allowing us to charge less for students.

Other similar programs:

School at sea - Europe to Caribbean roundtrip (doesn't exist anymore)

- 6 months youth sailing program, offshore with school on board
 - €22,260 for 6months.
- <http://www.schoolatsea.com/>
- This is a great program that has been running for a long time, however this organisation is based in the Netherlands and has not really spread out to other countries, it's very limited to international students.
 - big groups (30+kids)
 - Super expensive!
 - Old big ship (high maintenance costs)

Sailing Vessel "Maybe" - Europe

€900 weekly for youth sail training coastal
<http://maybe-sailing.com/>

- Really cool organisation with great goals - sailing all through Europe, very international but not running any long trips with kids.
- Very old wooden boat - they spend 6months of the year on the yard for maintenance!

Ocean Youth Trust Scotland

<http://oytscotland.org.uk/about/>

- Another great program, they have two GRP yachts which require less maintenance and sail with a smaller group of students (which I think is better)
- They only do short coastal trips.
- not very international

Spirit of Adventure - New Zealand

<https://www.spiritofadventure.org.nz/>
€1500 for 10days.

- Great program with good aims, however also only running short coastal trips
- Not very international
- Big Groups
- Big tall ship (lots of maintenance cost - therefore very expensive)

The many positive replies on my quest book and e-mails are of course very encouraging, I have pasted a few below:

I wish you very best of luck in this new adventure. Looking back on my experiences over the past sixty-plus years or so, which includes an adventurous period and lots of outdoor adventures including being a river guide working for a company called Grand Canyon Dories for several years, I have discovered the same thing you have, I believe. It is really about the people. I initially became a river guide because running gigantic white water on the western rivers of the U.S. in a wooden dory was a huge rush. I remember the rush, but even more than that, I remember the passengers on the trips and in particular I remember witnessing the life-changing catharsis that the prolonged outdoor experience on a remote and wild river induced in these people. We received letter after letter from people telling us how this was the highlight of their life and that it completely changed their outlook on everything. It changed my outlook on everything.

Because of that, and many other experiences, I have become a passionate believer in the transformative properties of getting people out in the wild, having to rely on group cooperation and learning to be rugged enough to endure what mother nature can throw at you. And the reward of seeing this transformation is much greater than any financial compensation I can think of. Money is to put food in your mouth so you can go out and change the world and hopefully change people's lives for the better.

So I hope you both can go out and change the world.

Hi Laura,

I just read about your new adventure on your blog and wanted to reach out. There was a part of your post that really resonated with me:

*"Get good notes in school - go to a good university - get a good job - in order to buy heaps of stuff over which you can worry for the rest of your life :)
I don't think there is anything particularly wrong with this - however the thing that I don't agree with it is that everybody is expected to do this. Whether they want to or not"*

Like yourself, I don't like that this is the default message that many people grow up with and I think it's really important to challenge the underlying assumption that this should be the course for everyone. I think that it's more important for individuals to learn about themselves, their unique skills and strengths, and how they can use them to become the person they want to be and achieve the things that truly matter to them. I'm so excited to see that you are developing a program to help kids learn these types of skills at a young age and in such an amazing environment!

Dear Laura,

I was reading your recent blog and I think your idea of adventurous sail training for kids is a great idea. I learnt to sail through the British Army at the Joint Services Adventurous Sail Training Centre (JSASTS) In Gosport, UK. I sailed thousands of miles and got my RYA YM(offshore) ticket through them too.

The aim of the centre id to develop character and teamwork. The effect of sailing on inner-city soldiers who hadn't been put in arduous sailing conditions was excellent at developing teamwork and opening their eyes to responsibility, opportunity, and consequence. It really helped develop character.

More recently I've been volunteer skippering as a YM(CI) at the UK ex-serviceman's charity Turn to Starboard. Where we use sailing as a mechanism for rehabilitation of those mentally and physically affected by service life.

I think you're charitable ambitions are fantastic and I'd love to help if I can. I feel the only thing I can do at the moment is help financially. If you have established a NZ registered charity (or the NZ equivalent to a UK registered charity) then I'd love to send some money over to help out.

Hello Laura!

Hope everything is all well with you.

I just read your blogpost "A new adventure", and I was really thrilled as I read, I think your idea is fantastic. I agree totally on your views on sailing. Teaching non-materialistic, environmental-friendly, pro-simplicity core values in life is such a good mission. I wish you the best of luck finding a suitable boat. And what a nice drawing of the ideal boat you posted. Looks like a real talent you have there!

Some guestbook posts:

Dear Laura, read once again your blog of 8th of June. Great idea! I'm also one of those educated very theoretically. Hope, your project runs well! (Unfortunately 50 years to late. LOL.) – Best to you and all! Georg

Hi Laura...If only all kids could have the freedom to learn as you experienced growing up. What a lesson for the world! Keep up the good work as

you share your experiences and help others to grow. Be safe!! You are a world treasure!!! Jon Eric ("Rick") Soskis, Havana, Florida, USA

24-06-2017

Hi Laura, I sincerely hope you get the required funding/sponsorship to finance your latest adventure. You certainly have the background/experience to undertake such a venture. Your work with young up-coming sailors, the ability to communicate with them, and people generally, and also your concern for the environment must surely hold you in good stead with any potential sponsor, You have shown, beyond doubt, your ability to sail with competence under the most extreme conditions and to conduct any maintenance when required. Young one's often need guidance and leadership in order to compete and find options to succeed and I believe you have the skills needed to pass that on. Too often we think materialistically and our values are clouded by concepts that aren't conducive to the very environment in which we live. I wish you well in your endeavour Laura. Good Luck!! :)

6. Finances

All figures are in EURO.

INITIAL COST BEFORE SERVICE

WHAT TO DO	HOW MUCH?	HOW LONG WILL IT TAKE?
Build of the Ship	2,000,000	1.5 - 2 years
Registration of Trust	2,000	3 months
Registration of Ship	2,000	1 month
Designer	55,000	6 months (most of this is during the building process)
Sailing Gear (foul weather gear, harnesses, lifejackets)	14,000 We're already talking to a potential sponsor in Germany for this.	

MONTHLY AND ANNUAL RUNNING COSTS

What	Monthly - during high season	6 months sailing 13-17 Year old	4 Months, Europe tour 9 -13 year old	2 months in harbor conducting maintenance	Annually
Docking	1,500	5,000	6,000	5,000	16,000
Insurance for Ship	1,250	7,500	5,000	2,500	15,000
Maintenance	500	2,000	2,000	4,000	8,000
Fuel	850	5,100	3,400	500	9,000
Food	3,000	18,000	12,000	1,200	31,200
Marketing	500	3,000	2,000	1,000	6,000
Certificates*	-	-	-	4,000	4,000
Clearance/ customs fees	200	1,200	800	a	n/ 2,000
saving for unforeseen costs	1,000	6,000	4,000	2,000	12,000
Crew	1,500 pp = 4,500 total for 3 crew	27,000 for 3 crew	18,000	9,000	54,000
TOTAL	13,300	74,800	53,200	29,200	157,200

* Certificates & Paperwork - courses, like renewing first aid & STCW which is required for all crew - and Safety Certificates needed for the ship.

How much we would have to charge to keep her running with calculations as above.

MAX 12 students - calculations done with 8.

(This also allows for flexibility to help less privileged students with scholarships to go on this trip. We want everybody to be able to join no matter what kind of background.

€14,640 per person - 6 months.

€2440 per person - monthly

€563 per person - weekly

€80 per person - daily

Please note: These would be the fees if there would be NO other incomes, we plan to keep raising funds through sponsors, donations & fundraising events like doing adult sail training classes and adventure weekends.

Through this we hope to get the cost per student down further - but for now we will calculate with the student fees as the only source of income as the rest cannot be pre-calculated.

Building, starting up.

Start up of project

Expenditure	Income	Trusts Profit
€2,059,000	-	

Yearly runnings

Expenditure	Income	Savings for unforeseen costs*
€157,200	€193,672	€36,472

* Savings for unforeseen cost will of course not be like this as there will always be some unforeseen cost, it's just very hard to put that into prediction so I decided to just make this note :)

7. Steps to achieving our goal

How you can help / what we need to make this happen:

- sponsors able and willing to help us to get the ship build
- Any other way and/or help to finance the start of the project (all little bits will help)
- Sponsors able to help us with materials and things needed onboard
 - * Lifejackets * Foul weather gear * Harnesses * Paint * Sails * Rigging * Masts * Solar panels
 - * Wood *Electrical *Plumbing *Blocks *Tackles *Ropes
- Help to rig up a good website where people could also donate to the trust (is already in progress with help from Deutsche Bank and C3 website developer)
- Help with the management of the trusts and all that's involved in running and setting it up. People with social media & business skills

Interest for potential sponsors is to have company name on the sailing gear, sails, hull depending on their investment of course.

We can offer advertisement in blogs, interviews and on the website - we're also open to find other ways in which we can help benefit the company in question while the project evolves. My current website is a big platform ranking very well in google search, I still have many followers and interview & presentation requests.

Current team

Name	Laura Dekker
Role title	Skipper, founder, manager.
Key responsibilities	Trusts administrations, Taking boat and crew safely from A-B , formalities in harbour. Taking care of ship maintenance and papers.
Qualifications	Yachtmaster Ocean 200T commercially endorsed.
Contact	Mail: info@lauradekker.nl Phone: 0064(0)2108212454

Name	Dick Dekker
Role title	Advisor
Key responsibilities	Advisor
Qualifications	Boatbuilder, designing,

Name	Sander Vogelenzang
Role title	Trustee
Key responsibilities	Advisor
Qualifications	Boatbuilder

Name	Peter de Lange
Role title	Trustee, Advisor
Key responsibilities	Dutch Legal advisor, secretary
Qualifications	Lawyer (based in Holland)

We also need at least one extra crew member while sailing with students to help guide them through the obstacles onboard and stand watch.

Name	-
Role title	Crew
Key responsibilities	Watch Leader, deckhand, Teacher
Qualifications	STCW 95, MROC, First aid, Experience with kids.

8. The Trust

The organisation will run as a Charitable trust-based-trust registered in New Zealand.

For the convenience for donors & sponsors based in Europe another trust has been established in the Netherlands.

Both trusts operate under a trust deed which is available online or on request.

Both trust will operate under charitable status and are non-profit, we want to make it as affordable as possible for students, revenue shall be used for advancing the program.

New Zealand Trust - Laura Dekker Call of the Ocean Trust

Trust name	Laura Dekker Call of the Ocean Charitable Trust
Trading name	Laura Dekker Call of the Ocean Trust
Established	30th of April 2018
Structure	Charitable Trust
IRD # (trust number)	126 - 388 - 381
Trustees	Laura Dekker, Dick Dekker

Dutch Trust (stichting) - Laura Dekker World Sailing Foundation

Trust Name	Stichting Laura Dekker World Sailing Foundation
Trading Name	LDWSF
Structure	Stichting (Trust)
Kvk # (trust number)	66786746

Established	Established 6th of September 2016 - Taken over and run by Laura Dekker since <u>September 2018</u>
Trustees/Board members	Laura Dekker, Peter de Lange, Sander Vogelenzang

9. Contact

Contact details	
Contact name	Laura Dekker
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